



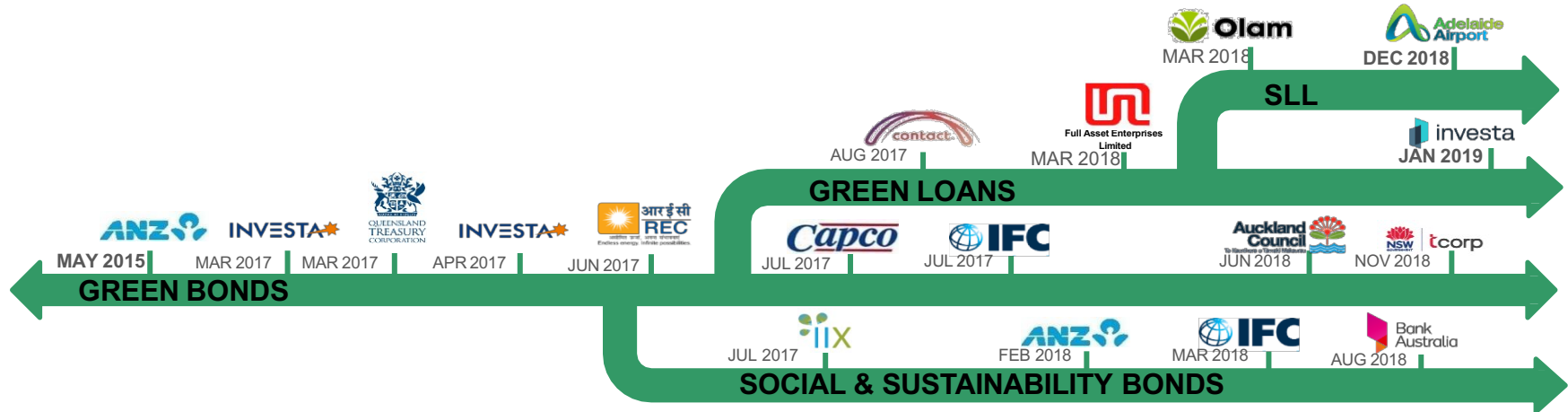
Innovation in Sustainable Finance

Andrew Lawson, Sustainable Finance, ANZ



A (VERY) SHORT HISTORY OF SUSTAINABLE FINANCE

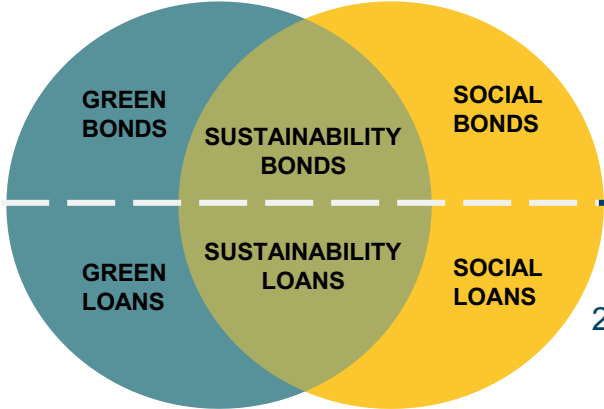
Innovation



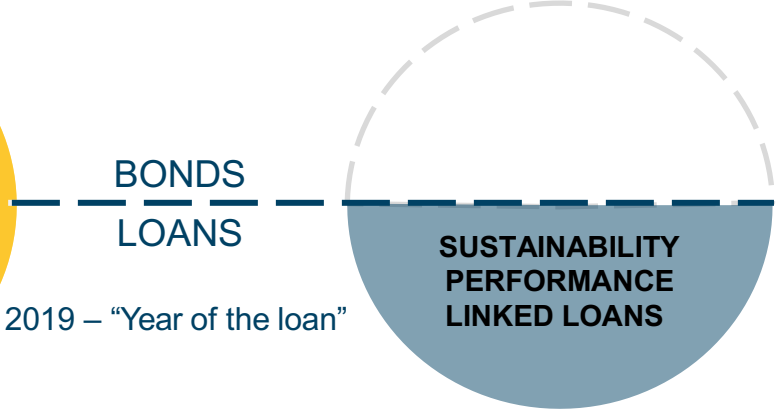
SUSTAINABLE FINANCE

Product Trends

USE OF PROCEEDS APPROACH



SUSTAINABILITY PERFORMANCE LINKED APPROACH



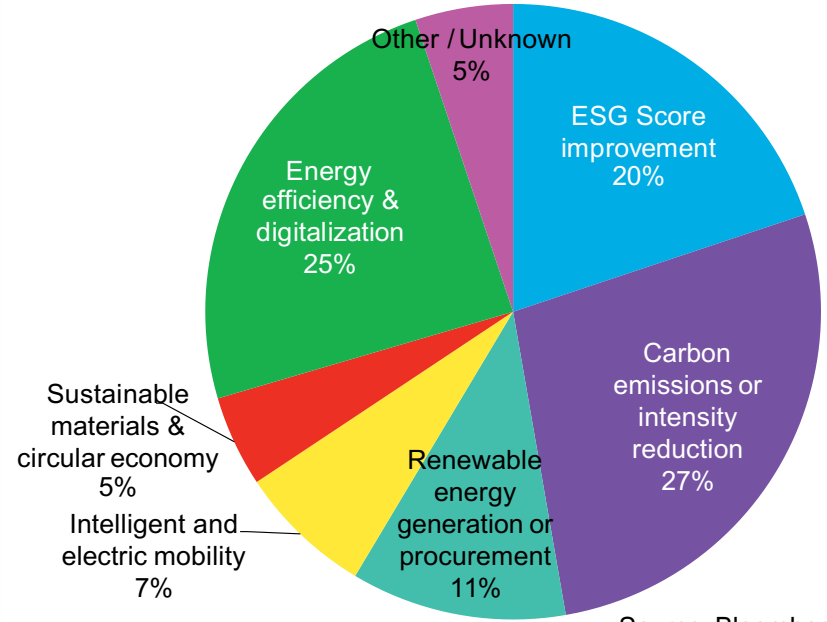
SUSTAINABILITY LINKED LOANS

Examples of targets



US(SIF)
FOUNDATION
The Forum for Sustainable and Responsible Investment

Targets used to date



Source: BloombergNEF

